



公司簡介

Company Profile



Safe Harbor Notice

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- The prospects to the future in this briefing report reflect TOUNG LOONG 's vision of future. TOUNG LOONG is not responsible for any notification or update with regard to any change or adjustment to these prospects in the future.



Company Profile

- ❖ **Established : Year 1960**
- ❖ **Capital : NT\$ 1.227 Billion (US\$ 40 Million)**
- ❖ **Headquarter : New Taipei City, Taiwan**
- ❖ **Production Sites :**
 - > **TaoYuan ,Taiwan (Y-1972)**
 - > **ChangHwa ,Taiwan (Y-1992)**
 - > **2 sites in Vietnam (Y-1998) (Sewing Thread Mfg.)**
 - > **1 site in Cambodia (Y-2007) (Sewing Thread Mfg.)**
- ❖ **Histories :**
 - > **a. Y1961 started sewing thread manufacturing**
 - b. Y1990 shift into apparel textile yarn mfg.**
 - c. Y1995 Nylon 66 & micro Polyester yarn dyed innovation.**
 - d. Y1996 public on stock exchanged market (OTC)**
 - e. Y1998 moved sewing thread mfg. to Overseas**

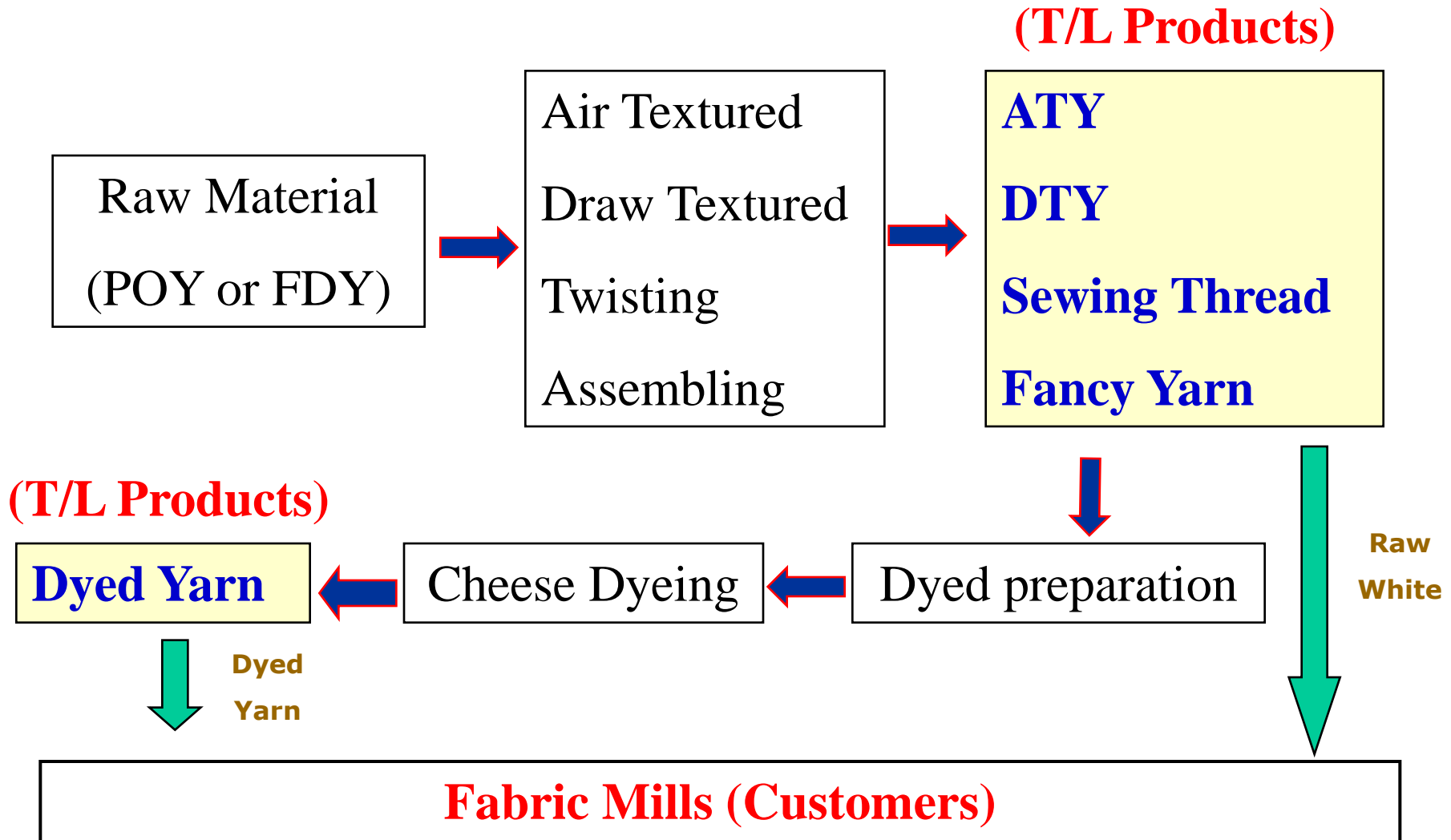


Certification

- ❖ **ISO – 9001 / ISO – 14001 / ISO – 50001 Certificated**
- ❖ **Oeko-Tex Standard 100- HKB 22874(Class 1)**
- ❖ **GRS :CU-817258 (version 2.0)**
- ❖ **bluesign® Indicates ZDHC MRSL Conformance
at the highest Level 3**



Yarn Production Process



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TOUNG LOONG TEXTILE MFG. CO., LTD.

尼龍 66 相對於尼龍6 的優勢

Advantage on Nylon 66 over Nylon 6

功能特性

Functional Characteristic

優勢

Advantage

- 轉移印花

Transfer Printing

66

- 染色性能

Dyeability

相等

- 熱穩定性(包括熱定型，
與萊卡的相容性

Thermal stability (including heatsetting, molding, embodding, and compatibility with Spandex)

66

- 保色性 / 濕牢度

Colour retention / wetfastness

66

- 蓬鬆度的保持性, 穩定性, 彈性回復性

Bulk retenton, stability, recovery

66

- 強度, 耐磨性

Abrasion resistance / toughness

66

- 抗光降解性能

Resistance to photodegradation

66

- 抗拉強度

Tensile Strength

66

Product Application Categories

- a. **Athletic sports wear (yoga, gymnastic, running) > 40%**
Lululemon, Athleta, Fabletics, Alo, Under Armour, Lorna Jane, Nike, Prana, Adidas, Whole sale market ...etc.
- b. **Golf , Tennis sports wear > 9%**
Lululemon, Nike, Puma, Dunning Golf....etc.
- c. **Outdoor sports wear > 21%**
Arc'teryx, The North Face, Columbia, GoreTex ...etc.
- d. **Intimate apparel ,Swimsuit > 8%**
Jockey, Decathlon, Uniqlo, Wacoal....etc.
- e. **Casual Wear (jeans, shirts, mens & ladies wear) > 18%**
Levis, PGAtour, Duluth, Aritzia....etc.
- f. **Sewing thread & others > 4%**
SP, Nylon, PET & Zipper sewing thread, Velcro yarn....etc.





Yoga wear

Golf polo shirt





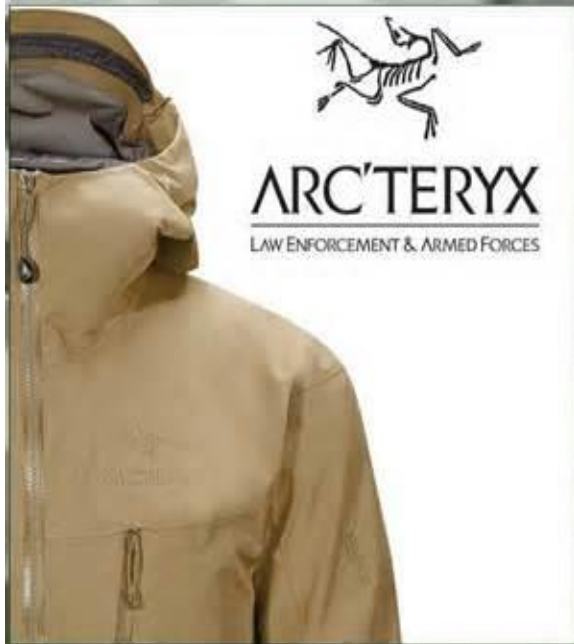
Sports wear



Biking wear



Outdoor sports wear



Intimate apparel



Casual Wear & Denim Jeans



Competitive Advantage

- a. Continuously Nylon 66 yarn dyed technology innovated & output expansion.
- b. Complex production process to raise up the difficulties of the competition.
- c. Clearly value chain position to ensure tightly cooperate with upstream suppliers & downstream customers.

R&D Innovation

- a. Quarterly new innovation developing for customers & brands.
- b. Joint development with the value chain (brands, fabrics & raw materials mills).
- c. Customized product development for specific customer's requirement (tailor made).
- c. Visit brands & attend textile exhibitions for the development & trend information gained.

Future R&D Planning

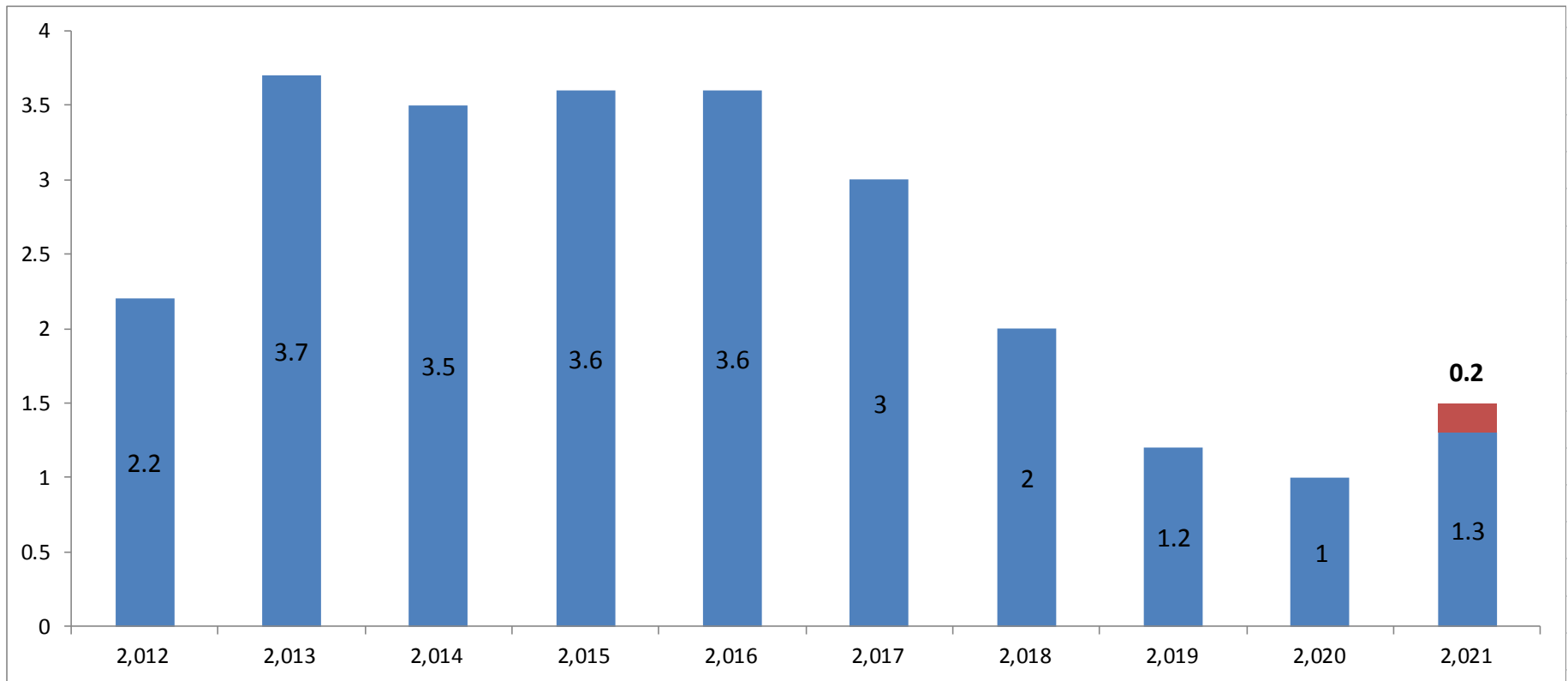
- a. Developing complex-textured yarn to integrate functions & fashion into sportswear .
- b. Texturizing with Eco-friendly material for green products development .
- c. Technical texturized to provide natural touch & comfort stretch .
- d. Light weight textured yarn developed for intimate apparel & outdoor sportswear .
- e. Fine count Polyamide 6.6. yarn dye & heather effect dyed yarn technology development .

Expansion Planning & Dividend Policy

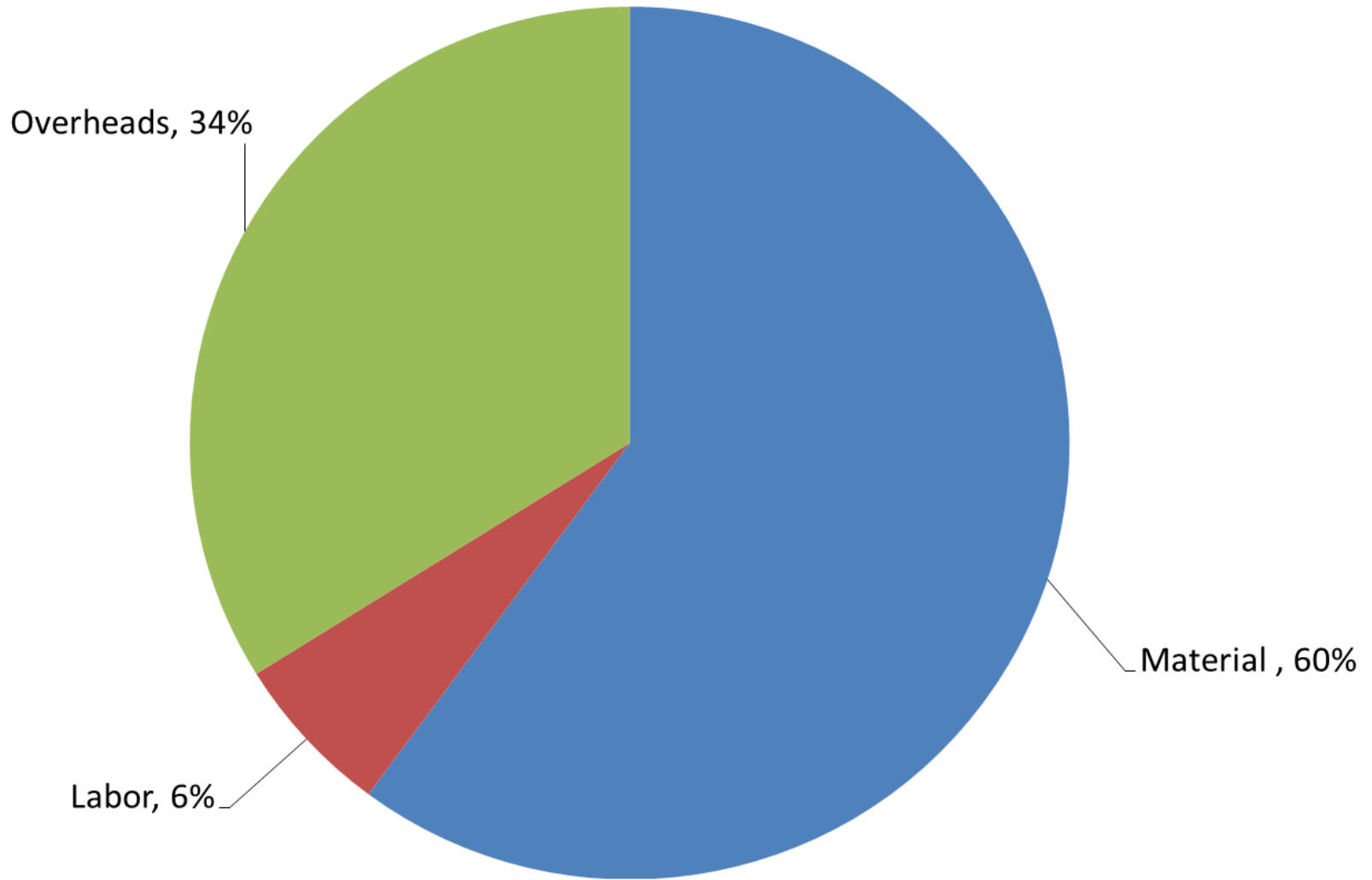
- a. Continuously capital investment for plant expansion & machinery renovated in 2022.
- b. Capital investment such as yarn production machinery will be invested in 2022.
- c. Dividend policy will be cash dividend by principle, and will be referred to the market situation in the coming year for the rate of the dividend released.

Dividend Policy

Dividend	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
cash dividend	2.2	3.7	3.5	3.6	3.6	3	2	1.2	1	1.3
stock dividend	0	0	0	0	0	0	0	0	0	0.2



Cost Breakdown



Financial Highligh

NT\$ / thousand	2017	2018	2019	2020	2021
Net Sales	4,554,385	4,032,988	3,563,732	3,151,677	5,024,292
Sales growth (%)	1.23%	-11.45%	-11.64%	-11.56%	59.42%
COGS	3,647,771	3,370,758	3,081,589	2,899,538	4,385,524
Gross profit	906,614	662,230	482,143	252,139	638,768
Operating profit	660,414	422,678	279,714	74,590	422,425
Net profit	520,417	314,407	215,166	86,362	321,791
Net profit growth (%)	-2.99%	-39.59%	-31.56%	-59.86%	272.61%
EPS (NT\$)	4.24	2.54	1.75	0.7	2.64
Gross margin	19.91%	16.42%	13.53%	8.00%	12.71%
Operating margin	14.50%	10.48%	7.85%	2.37%	8.41%
Net margin	11.43%	7.80%	6.04%	2.74%	6.40%
ROE	19.49%	11.72%	8.15%	3.34%	12.14%
ROA	10.64%	6.07%	4.08%	1.85%	5.66%



Financial Highligh

2022Q2 VS 2021Q2

NT\$ / thousand	2021 Q2	2022 Q2
Net Sales	2,419,009	2,412,750
Sales growth (%)	82.99%	-0.26%
COGS	2,099,169	2,125,814
Gross profit	319,840	286,936
Operating profit	213,414	164,559
Net profit	157,476	154,437
Net profit growth (%)	974.48%	-1.93%
EPS (NT\$)	1.29	1.25
Gross margin	13.22%	11.89%
Operating margin	8.82%	6.82%
Net margin	6.51%	6.40%
ROE	6.06%	5.65%
ROA	2.76%	2.64%



2022 Comparison of Monthly Sales Revenue

Consolidated revenue

Unit : NTD/ thousand

month	2022(PTD)	2021(PTD)	YoY%	2022(YTD)	2021(YTD)	YoY%
			(PTD)			(YTD)
JAN	365,657	329,986	10.81%	365,657	329,986	10.81%
FEB	340,710	306,030	11.33%	706,367	636,016	11.06%
MAR	458,698	452,067	1.47%	1,165,065	1,088,083	7.08%
APR	420,231	452,554	-7.14%	1,585,296	1,540,637	2.90%
MAY	405,554	430,881	-5.88%	1,990,850	1,971,518	0.98%
JUN	421,900	447,491	-5.72%	2,412,750	2,419,009	-0.26%
JUL	344,132	465,741	-26.11%	2,756,882	2,884,750	-4.43%
AUG	339,793	431,631	-21.28%	3,096,675	3,316,381	-6.62%
Total	3,096,675	3,316,381	-6.62%	3,096,675	3,316,381	-6.62%



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Thank you !

Q&A

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